



India Semiconductor Association – Membership docket

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1. ISA Overview

ISA is the premier trade body and think-tank representing the semiconductor driven industry in India and has around 120 members from India and outside it. ISA aims to establish India as the preferred global destination for semiconductor and solar photovoltaic companies. This includes chip design and embedded software companies, the solar fabs and the related ecosystem.

ISA is committed towards building global awareness for the Indian semiconductor driven industry and supporting its growth through focused activities. ISA supports the business interests of its members. ISA is engaged in providing current and credible data on the sector through research publications; working with state and central governments on policy related matters; and having events to create visibility and networking opportunities. ISA has played a prominent role in working with the Government of India in the formation of the Indian Semiconductor Policy 2007.

One of the key objectives is to create an enabling ecosystem that catalyzes industry's growth and leadership and drives the vision for the semiconductor driven and **solar PV** industry in India.

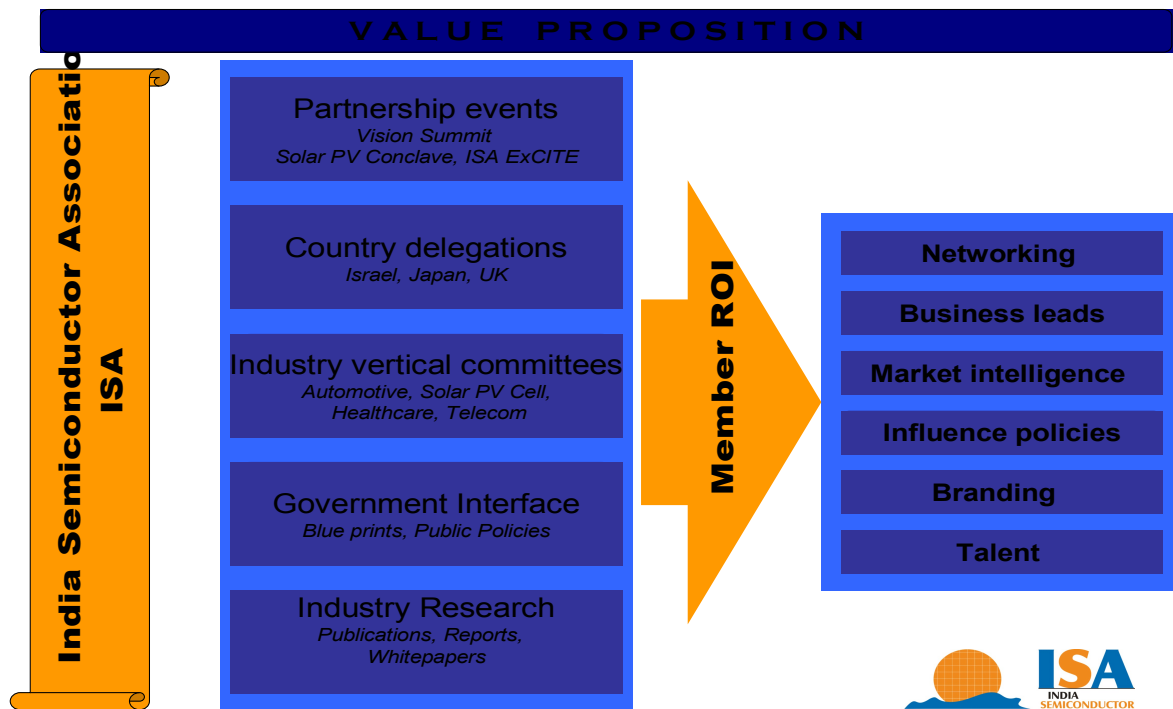
Membership is restricted to corporate bodies:

- a) Indian semiconductor and solar PV companies
 - India headquartered
 - Public sector
- b) Multinational companies
 - ATMP companies
 - Distributors
 - EDA companies
 - Embedded semiconductor software and hardware companies
 - Equipment manufacturers
 - Legal firms
 - Semiconductor/electronics
 - Services
 - **Solar PV**
 - Universities
 - Venture funds
 - Other ecosystem participants

The ISA membership has continued to grow significantly since its inception in November 2004. At present ISA has around 120 members.



2. Value proposition



3. How to become a member

To enroll as an ISA member, please follow a simple process:

- Fill the membership application form
- Attach all the documents mentioned in the checklist of documents
- Enclose the necessary remittances

4. Eligibility

Any organization, firm, society, company or division thereof and involved in the activity of business or research in the area of semiconductors, **Solar PV** and allied areas or associated services, is eligible for membership.

The factors that are considered most important for granting membership with ISA are:

- Credible management team
- Track record in business operations
- Robust financial commitment



- Local content in the products and services

A minimum of five working days are needed to process your application. ISA may call upon the applicant to furnish additional information, if needed. ISA can reject a membership application without assigning any reason thereof.

5. ISA Solar PV Core Interest Group (CIG)

The ISA SPV CIG was formally launched in May 8, 2009 with the 1st meeting held under the leadership of Mr K.Subramanya, CEO, Tata BP Solar followed by the meeting with the solar PV companies comprising of existing members and others.

I. CIG members

CIG Convener - Mr. K. Subramanya, CEO, Tata BP Solar ISA Chief Coordinator – Rajiv Jain		
Name	Designation	Company
Dr Madhusudan V Atre	President	Applied Materials
Mr Paul Gupta	MD & CEO	Indo Solar
Dr Rajiv Arya	CEO	Moser Baer Photovoltaic
Mr Hari Surapaneni	CEO	Solar Semiconductor
Mr Vishnu Reddy (alternate member)	President	
Mr S L Agrawal	Managing Director	Webel SL Energy Systems
Mr.Ravinder Tanwar (alternate member)	Director-Operations	

II. Membership categories and fee structure in the Solar space

CAT.	Solar PV Value chain	Annual Membership fee (Rs)
SPV1	Companies in the wafers-cells-modules value chain or CIG members	60,000
SPV2	Companies engaged in modules assembly or Balance of Systems	50,000
SPV3	Companies in other segments like Equipment suppliers / material suppliers / others (e.g. Service companies / Finance companies / NGOs)	40,000

III. Objectives of the SPV CIG

- Facilitate sustained growth of the domestic solar PV industry



- Recommend most appropriate market development policies to the Government of India GoI and State Government
- Create awareness and visibility for the solar PV industry

IV. Initiatives planned in the current year

The salient initiatives / Action Plan for the current year (FY 2009-10) are given below-

a. Policy Initiatives for domestic market growth / Government interface

- advise the Government of India in formulating suitable policies for growth of the domestic market
- strengthen relationship with the Government
- support the State Government in developing a Solar Vision
- creation of Solar Fund by the Government of India
- facilitate support from Government for demonstration projects

b. Development of Human Resources

- capacity building for training of the personnel
- promote scientific talent
- development of courses

c. Database for the industry

- develop a compendium / directory with comprehensive database of the companies engaged in various segments of the solar PV eco-system

d. Events and delegations

- participate in events / take delegation visits to important events
- to showcase the capabilities of the domestic companies and
- provide a platform for strategic tie-ups - EUPVSEC being held in Sep 2009 at Hamburg, Germany is short listed as one such event

e. Implementation of the initiatives

It was agreed that various sub-committees be formed to help implement the initiatives stated above. The CIG members / member companies are requested to volunteer to steer the various initiatives.

6. Check List of documents to be attached with the application form

If an applicant meets the eligibility criteria, it may apply for membership by sending the following to the ISA Secretariat:

- Membership application form completed in all respects (duly signed and with company seal).
- Brief company profile on the company letterhead / printed corporate brochure.
- An attested copy of Memorandum and Articles of Association to be provided in case of companies.
- Balance Sheet of last financial year. Start up companies may attach a copy of their Project Report / Business Plan.



- Certificate signed by the Company Auditor or Chief Executive Officer (CEO) of the applicant or equivalent, stating its gross turnover from VLSI design and embedded software (for design companies) and electronic / solar PV manufacturing or services (for manufacturing companies and related ecosystem participants) in the last financial year (Start-ups may give projections for the current financial year).
- Details of each of the promoters, in terms of educational and professional background, and the financial contribution that each promoter has made to the company. In case of 100% owned subsidiaries, a profile of the parent company needs to be attached.
- In case the company has applied for listing at the Software Technology Parks of India STPI, a copy of the application / Green card issued by STPI needs to be attached. If the company has not applied for STPI registration, please specify it.
- Annual subscription fee payable for the period April-March or October-September

7. Code of conduct

All members of ISA are bound to conform to the Code of Conduct of the Association, as under:

Relationship with client

Dealings with clients must be conducted in an ethical manner; terms of agreements should be clearly and precisely expressed and fulfilled in good faith; work undertaken should be carried out promptly and efficiently and client's interests properly safeguarded and confidentiality maintained.

Relations with fellow members

Dealings with fellow members must be conducted in a positive and professional manner and in utmost courtesy and fairness; property rights, work results, confidential data and vendor/client relations of fellow members ought to be respected; and no engagement in harmful, disparaging or predatory tactics will be entertained.

Relations with principals

Members shall represent principals in a fair and business like manner in accordance with their contract, their property and other rights; and provide full and accurate business records.

Relations with employees

Members shall strive to employ high caliber staff and offer fair and equal opportunities for growth and development. Relevant training and constant upgrading of the employees has to be provided in line with job responsibilities. Also, employees have to be informed of their obligation to keep important data confidential, and of the fact that any professional misconduct constituting of unauthorized disclosure of confidential nature or violation of copyright laws will cause employers to take disciplinary action.

Relations with public

Members shall promote effective use of information technology as an instrument for social and economic good and act as good corporate citizens and fulfill their responsibilities to the community.

Relations with international community



Members shall promote communication with foreign countries, based on international cooperation. They would not harm India's image, while conducting business abroad.

Intellectual property protection

Members shall neither use nor encourage the use of pirated software in their own and their client's organizations.

8. Contacts

India Semiconductor Association
UNI Building, 4th floor,
Millers Tank Bund Road,
Bangalore – 560 052
Telephone : +91 80 41473250
Facsimile : +91 80 41221866
www.isaonline.org

For membership details contact :

Chandrika Anil
Manager-Membership Services
Phone: +91-80-4147 3250
E-mail: chandrika@isaonline.org

9. ISA Membership Application Form

Name of the Company: _____

Address: _____

Phone number: _____

Website: _____

Date of registration/commencement of operations in India: _____

Number of employees as of December 31, 2008: _____

Membership Profile: (Please mark x as relevant)

1. Wafers-cells-modules value chain
2. Engaged in modules assembly or Balance of Systems
3. Other segments like Equipment suppliers / material suppliers / others (e.g.Service companies/Finance companies/NGOs)

Head office location _____



Primary Contact Person

Name: _____

Designation: _____

Email address: _____

Mobile number: _____

Other contact	Name	Designation	Email address
Secondary contact			
HR head			
Finance head			
Marketing/Business head			
Others (please specify)			

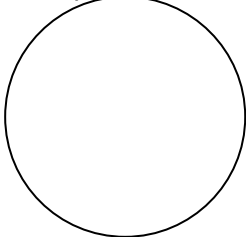
Type of Membership opted for (please tick in the box):

- SPV 1 : Engaged in wafers-cells-modules value chain or CIG members (INR 60,000)
- SPV 2 : Engaged in modules assembly or Balance of Systems (INR 50,000)
- SPV 3 : Companies in other segments like Equipment suppliers /material suppliers / others (INR 40000)

Cheque or Demand Draft

Enclosed please find a Cheque / Demand Draft No..... dated for RS..... Drawn in favor of 'India Semiconductor Association' payable at Bangalore towards annual membership fees (plus 10.3% taxes as applicable).

Company Seal



CEO Signature