

## **Semi Scenic UK Ltd**

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Semi Scenic UK Ltd supplies systems and support for the front-end semiconductor manufacturing industry, backed by the original equipment manufacturers to provide services for refurbishing equipment, supplying spares, and providing customer support. The company focuses on dry etch, implant and CMP equipment.

Semi Scenic UK Ltd aims to fill a gap for qualified, experienced specialist support at sustainable prices.

### **Objectives for India**

- To meet companies who already have, or are planning to have in the future, facilities for wafer processing. These need not necessarily restrict to front-end semiconductor manufacturers.
- To meet with individuals with purchasing responsibilities for capital equipment and engineering levels relating to our area of expertise.
- To promote Semi Scenic UK Ltd as one of the leading suppliers of systems and support for the front end Semiconductor Manufacturing Industry.

## Honeywell Analytics

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Honeywell Analytics is one of the leading suppliers of toxic and flammable gas detection technology to the semiconductor and PV (solar cell) manufacturers for health and safety and environmental monitoring.

Honeywell's toxic and flammable gas detection uses a wide range of gas detection techniques including chemcassette, ECC, IR, FTIR and catalytic. The company also provides solutions for gas and monitoring issues.

### Objectives for India

- To forge new relationships with Indian PV manufacturers and Semiconductor manufacturers
- To promote Honeywell Analytics as a leading supplier of toxic and flammable gas detection to the semiconductor manufacturers.

## **TechSpark Limited**

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TechSpark works with high-tech companies, particularly semiconductor companies, to build awareness and profile in key technology markets globally. TechSpark has helped start-ups grow their presence among their target markets, and also established organisations to increase business through major campaigns among engineering and investor audiences. This is achieved through various means depending on a client company's resources and objectives - by communicating through the web, direct marketing, PR, trade shows and conferences, investor events and customer roadshows. TechSpark also produces supporting collateral and manage events according to requirements.

TechSpark provides consultancy services to client companies who have their own internal corporate marketing teams but require external expertise to create plans and strategies for specific business objectives or marketing campaigns.

TechSpark's founder Nitin Dahad has 24 years experience in the semiconductor industry and so understand how to achieve given objectives within this industry sector. Nitin has experience of taking a start-up to IPO, building a number-three brand in the RISC microprocessor space from zero recognition in the USA in just two years, and taking large companies to North America and the Far East.

In addition, Nitin Dahad has experience of working in senior roles with major companies like ARC International, Plessey Semiconductor and Marconi Instruments.

### **Objectives for India visit**

- Preliminary market research and meeting potential customers, partners and Indian companies interested in JV with overseas semiconductor companies.
- To build links with companies and/or associations who may want to globalize their efforts and raise awareness in other markets outside India.

## **The Chilli**

Bipin Parmar, Chairman- Principle Analyst

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The Chilli is a media platform for high-technology entrepreneurs, start ups, investors (Angle, VCs) and their advisors. Global audience includes entrepreneurs, SMEs, University and Corp Labs across UK, Europe, USA, and increasingly India and China. The Chilli also provides tools and services for events, networking, Interim managers, value tests for start-ups, definitions, makeovers of SMEs, and consulting services to above.

The Chilli works with semiconductor, telecommunications, software, clean-tech, and healthcare start-ups and small/medium scale enterprises.

The Chilli is a well-established brand name in the industry, with 30-years experience in the domain sector, providing a global network of entrepreneurs and investors.

### **Objectives for India visit**

- The Chilli is interested in doing preliminary market research in the Indian market and meeting potential clients for their services